40 Systems Decommissioned

Results in $17M Savings for Large IDN over Three Years

harmony HEALTHCARE IT | **RWG** THE ROCKWOOD GROUP INC. | CASE STUDY

Situation

The RockWood Group (RWG), a health information technologies consulting firm, consulted for an integrated delivery network (IDN) made up of nine hospitals, 1,200 beds and 700 physicians. One IT project for that IDN was to manage the decommissioning of 40 legacy medical, revenue cycle, HR/payroll and ancillary systems, securely archiving the data.

The IDN's IT department was close to selecting a data archiving solution at the time, but Helen Thompson, CEO of RWG, advised them to give their end-users a chance to review the archiving system before making a final decision. She also encouraged the IT department to bring in Harmony Healthcare IT for a demonstration of its long-term storage platform, HealthData Archiver®.

When Harmony Healthcare IT visited the client site, "the end users evaluated HealthData Archiver® and reviewed how it would manage workflows once data was put in," said Helen. "Nearly 100 percent of them agreed that HealthData Archiver® was the tool they wanted."

The IT team also recognized the diverse data management experience and systematic project methodology Harmony Healthcare IT offered to manage its vast inventory of systems.

Helen Thompson
CEO
THE ROCKWOOD GROUP

"The Harmony team is professional and committed. Most importantly, they deliver on time. Their knowledge of the multitude of EHRs out there is incredible. Working with Harmony has helped to mitigate cybersecurity risks, save my client money, and reduce their labor burden. From an operational perspective, HealthData Archiver® has improved the release of information and clinical workflows."

Solution

HealthData Archiver® provides consolidated legacy records for end users, making them easier to access and more secure.

"Historical data that a physician used to have to wait days to see is now embedded in the electronic health record they're using and can be accessed through Single Sign-On with a click of a button," said Helen. "HealthData Archiver® really changes the availability of historical information in the workflow of our clinical users."

In addition to its product being the best option for end-users, Helen found that the ability for Harmony Healthcare IT to deliver met and exceeded expectations.

"Harmony is an expert in its field," said Helen. "Their team understands the goals and timelines. They were able to accelerate some timelines for us to match up with budgetary goals. We found them very easy to work with."

About Harmony Healthcare IT

Harmony Healthcare IT (HHIT) is a legacy data management firm that archives patient, employee and business records. To strengthen care delivery and improve lives, HHIT preserves vital information in a way that keeps it secure, compliant, accessible and usable.

Since 2006, HHIT has extracted, migrated and retained billions of records and petabytes of data from over 350 different clinical, financial and administrative software brands. That information is secured on a cloud-based storage platform, HealthData Archiver®.

Benefits & Results

Saved Money

The IDN saved a projected $17 million over three years with the data archiving project.

Minimized Data Integrity Issues

Data integrity was preserved as a result of validation testing and training.

Delivered Projects On Time and On Budget

Expanded the Use of the Archive

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